



# CONCESSION DEVELOPMENT PROGRAM

AT SAN DIEGO INTERNATIONAL AIRPORT (SDIA)



## “CONCESSIONS 101” WORKSHOP

When:	<ul style="list-style-type: none"> <li>• Tuesdy, June 15, 2010</li> <li>• 1-3 PM</li> </ul>
Where:	<ul style="list-style-type: none"> <li>• San Diego International Airport - Commuter Terminal - 3rd Floor</li> <li>• 3225 North Harbor Drive, San Diego, CA 92101 - Bring parking inside for validation</li> </ul>
RSVP:	<ul style="list-style-type: none"> <li>• 619/400-2569</li> <li>• Leave your name and number of attendees</li> </ul>

**FREE WORKSHOP!**

**LEARN ABOUT NEW AIRPORT BUSINESS OPPORTUNITIES**

The San Diego County Regional Airport Authority is in the process of implementing a comprehensive **Concession Development Program (CDP)** to completely redevelop all food & beverage and retail concessions encompassing all airport facilities at SDIA. The existing concession program lease expires November 30, 2012.

The future concession program will use a competitive solicitation process that will create greater opportunities for existing and new concessionaires. The **Request For Proposals (RFP)** release date is estimated to be 1<sup>st</sup> Quarter 2011.

The **CDP** is projected to increase concession space by nearly 100% from 75,000SF to approx. 149,000SF.

[WWW.SAN.ORG/CDP](http://WWW.SAN.ORG/CDP)

**For Additional Information, Contact:**

**Bhaves A. Patel**  
**Manager, Concession Development Program**  
 Office/Direct: 619/400-2583  
 Mobile: 619/952-9840  
 Email: bpatel@san.org

**Patricia A. Wright**  
**Small Business Program Manager**  
 Office/Direct: 619/400-2569  
 Mobile: 619/889-4723  
 Email: pwright@san.org